Request for Proposal

Non-Urea Deicing/Anti-Icing Solid Compound
for Runways and Taxiways
Philadelphia International Airport

RFP No. 16-29

Issue Date: Wednesday, October 26, 2016

The Philadelphia Parking Authority is seeking proposals from qualified vendors to supply the Authority with non-urea deicing/anti-icing solid compound as outlined in the Specifications contained within this RFP.

The Philadelphia Parking Authority requests that responses be submitted by:

2:00 PM EST on Friday, November 18, 2016

Delivery Instructions:

Proposals will be received by Mail, Hand Delivery or Courier Delivery

All copies of the RFP must be submitted to:
Mary Wheeler
Manager of Contract Administration
701 Market Street, Suite 5400
Philadelphia, PA 19106
Email: Mwheeler@philapark.org

Fax or email responses will NOT be accepted
THE PHILADELPHIA PARKING AUTHORITY
701 MARKET STREET – SUITE 5400
PHILADELPHIA, PA 19106

NON-UREA DEICING/ANTI-ICING SOLID COMPOUND FOR RUNWAYS AND TAXIWAYS
PHILADELPHIA INTERNATIONAL AIRPORT
PROPOSAL NO. 16-29

INSTRUCTIONS TO PROPOSERS

SUMMARY

When: Proposals must be submitted by 2:00 PM, Friday, November 18, 2016.

Where: Philadelphia Parking Authority
Attention: Mary Wheeler, Manager Contract Administration
701 Market Street, Suite 5400
Philadelphia, PA 19106

How: Proposals must be sealed and delivered via certified mail, return receipt requested (to include commercial delivery services) or by hand-delivery. Whether mailed or hand-delivered, all envelopes must display the vendor name and must be boldly and clearly marked (not typewritten) “Non-urea Deicing/Anti-icing Solid Compound- RFP No. 16-29”. All proposals must be presented with one (1) original and six (6) copies, individually numbered, and an electronic version consisting of one PDF file.

Vendor Registration: A pre-proposal conference will not be held for this solicitation. Vendors must register with Mary Wheeler, Manager of Contract Administration, at mwheeler@philapark.org to be eligible to participate in this solicitation. Please provide company name, contact name and phone number in the body of the email as registration. Only those vendors who register will receive addenda issued.

Questions: The deadline for all questions is 2:00 PM, Friday, November 4, 2016.

1. Introduction:

This Request for Proposals (RFP) is being issued by the Philadelphia Parking Authority (the “Authority”). The Philadelphia Parking Authority owns and operates the parking facilities at the Philadelphia International Airport. The parking facilities consist of seven structured parking garages and a paved surface parking lot. The Authority is soliciting written proposals from qualified vendors to supply non-urea de-icing/anti-icing solid compound for runways and taxiways under a Contract with the Philadelphia Parking Authority.

During this procurement process the sole contact at the Authority shall be Mary Wheeler, Manager of Contract Administration, at 701 Market Street, Philadelphia, PA 19106, mwheeler@philapark.org. As a Request for Proposals (RFP), this is not an invitation to bid and although price is important, other pertinent factors will be taken into consideration.

2. Procurement Questions:

Prospective Proposers are encouraged to submit questions concerning the RFP in writing no later than Friday, November 4, 2016 at 2:00 PM. Questions concerning this RFP are to be submitted via email to Mary Wheeler at mwheeler@philapark.org.
3. Proposal Conditions:

Sealed proposals must be received in the office of the Philadelphia Parking Authority, 701 Market Street, Suite 5400, Philadelphia, PA 19106, by 2:00 PM Friday, November 18, 2016. Each proposer shall submit to the Authority the information and forms required, which forms and information shall become the property of the Authority and will not be returned to proposers, unless a written request to withdraw is received prior to the opening of proposals.

4. Signatures Required:

The proposals must be signed in ink in all spaces where signatures are required. In cases of corporation, the signature must be that of a duly authorized officer of the corporation and officer’s title must be stated. In cases of partnerships, the signature of a general partner must follow the firm name, using the term “A Member of Firm.” In cases of an individual use the term “dba” (Company Name) or as sole owner.

5. Proposal Format:

All proposals submitted must conform to the following format requirements. A transmittal letter signed by a person authorized to engage your company in a contract must be included in your proposal. Proposals must be submitted on letter size (8.5” x 11”) paper. The point size font for text must be 10 to 12, and 6 to 8 for exhibits. All documents must contain a one-inch margin. For exhibits, 11x17 paper is acceptable. An electronic version of the Proposal Form can be provided to all prospective Proposers upon request. Forms that are altered by the Proposer may be grounds for rejection of the Proposers offer.

The tab requirements are as follows:

Tab A  Letter of Transmittal
Tab B  Executive Summary
Tab C  Proposal Security
Tab D  Financial Statement
Tab E  Sample Certificate of Insurance
Tab F  Proposal Form
Tab G  Solicitation for Participation or Request for Waiver
Tab H  Unacceptable Contract and Insurance Terms
Tab I  Independent Lab Test Results

6. Proposal Qualifications:

Proposals must present evidence satisfactory to the Authority that they are fully competent to perform the conditions of the Contract. Proposers must have the necessary facilities, equipment, experience and financial capacity to fulfill the conditions of the Contract and all the terms and specifications included herein.

All prices set forth in proposals received by the Authority shall remain firm and proposers shall not be allowed to change or alter the prices set forth in their proposals for the duration of the contract period. If the Authority selects the proposer’s proposal, the non-conflicting contents of the selected proposal will become contractual obligations upon execution of the contract.

The Authority has identified the basic approach to meeting its requirements, allowing proposers to be creative and propose their best solution to meeting these requirements.

7. Proposing Equivalent Products:

If and whenever in the specifications a brand name, make, name of manufacturer, trade name, or vendor catalog number is mentioned, it is for the purpose of establishing a grade or quality of material only. Since the Authority does not wish to rule out other competition and equal brands or makes, the phrase “or approved equal” is added. However, if
a product other than that specified is proposed, it is the proposer’s responsibility to identify such a product within the proposal, and to prove to the Authority that said product is equal to that specified, including but not limited to submitting brochures, samples, and/or other specifications in detail on the item(s) proposed. Approval of any proposals submitted shall be at the sole discretion of the Authority.

8. Executed Contract Required:

Notwithstanding completed review and submission of all Request for Proposal and Response documents, and regardless of any formal or informal public or private statements emanating from any official of the Authority or the Proposer, including any notice of Contract award from the Authority, the Authority will not be legally bound to any contract for the provision of providing non-urea deicing/anti-icing solid compound or be subject to any other liability whatsoever on any legal theory concerning the provision providing deicing/anti-icing solid compound until a final document evidencing the complete and exclusive contract of the parties is signed by the Authority’s Executive Director and the duly authorized representative of the Proposer.

A sample of the PPA standard contract is included in the Requirements section of this solicitation. Please review the contract carefully. Any exceptions or requested changes to the contract must be clearly noted in the proposal (Tab H) in order to be considered. Any contract exceptions or changes submitted after proposals are received will not be considered. The Authority is not obligated to accept the requested changes. The Authority may accept some or all changes or may refuse.

9. Rejection or Acceptance of Proposals:

An Evaluation Committee comprised of Authority personnel will review all proposals and select the most responsive responsible proposer(s). Upon the conclusion of their review, the most responsive responsible proposer(s) will be selected to be awarded the contract. The Authority may, at its sole discretion, select more than one proposer to execute a contract. After the selection of the most responsible proposer(s) with the highest quality and best terms, the Committee will make a recommendation to the Authority’s Board for the award of a contract. In qualifying a proposer as responsive and responsible, the Authority will consider the proposer’s ability to meet the requirements, terms and conditions of the RFP. Proposers will be evaluated on factors including, but not limited to, the proposer’s work experience, staffing level and experience, responsiveness, quality and timeliness of past performance with the Authority as well as others, financial capability, reliability, responsibility, compliance with equal employment requirements and anti-discrimination provisions, compliance with wage, hour and other fair labor standards, and integrity of the firm and its key people.

The Authority reserves the right to waive any irregularities in the completion of the forms and papers enclosed in this schedule; to accept or reject any or all proposals; to re-advertise for proposals if desired, and to accept the proposal which, in the judgment of the Authority, will be in the Authority’s best interest.

Any form which is required to be submitted and which is incomplete, conditional, obscure, contains additions not called for and not approved by the Authority, or which contains irregularities of any kind, may be cause for rejection of the proposal. In the event of default by a successful proposer, or the proposers’ refusal to enter into the Contract with the Authority, the Authority hereby reserves the right to re-advertise the solicitation or to accept the proposal of the next most responsible proposer at the Authority’s sole option.

At any time up to the hour and date set for opening of proposals, a proposer may withdraw its proposal. Such withdrawal must be in writing and sent to the Authority at the address set forth herein by certified mail, return receipt requested, or delivered in person. Such withdrawal shall be effective only upon receipt by the Authority and will not preclude the submission of another proposal by such proposer prior to the hour and date set for the opening of proposals. After scheduled time for opening of proposals, no proposer will be permitted to withdraw their proposal, and each proposer hereby agrees that their proposal shall remain firm for the contract period. A proposal made and opened may be withdrawn with the written permission of the Authority, if in the Authority’s opinion, the proposal is inconsistent with the best interest of the Authority.

10. Unacceptable Proposals:

No proposal will be accepted from or selection made of any person, firm or corporation that is in arrears or in default to the Authority upon any debt or contract, or whose insurer or banking institution is in default as surety or
otherwise upon any obligation to the Authority, or has failed in the sole opinion of the Authority to faithfully perform any previous contract with the Authority.

11. Clarification of Instructions:

Should the prospective proposer find a discrepancy in or an omission from the Requirements or Instructions to Proposers, or should she or he be in doubt as to the meaning of any term contained therein, the proposer shall notify Mary Wheeler, Manager of Contract Administration via email at mwheeler@philapark.org. All clarification requests will be responded to via addendum to all registered proposers.

12. Restriction of Contact:

From the issue date of this RFP until the Authority’s Board approves the awarding of the contract, Mary Wheeler, Manager of Contract Administration, is the sole point of contact concerning this RFP. Any violation of this condition may be cause for the Authority to reject the offending proposer’s proposal. If the Authority later discovers that the proposer has engaged in any violations of this condition, the Authority may reject the offending proposer’s proposal or rescind its award. Proposers must agree not to distribute any part of their proposals beyond the Authority. A proposer who shares information contained in its proposal with other Authority personnel and/or competing proposer personnel may be disqualified.

13. Notification of Proposer Selection:

The Authority will study and evaluate all proposals which are received in accordance with the instructions set forth in the proposal package and may select a proposer or multiple proposers and notify all other proposers of the selection within sixty (60) days after the date the proposals are opened. Such notice shall be in writing and mailed to the address furnished by each respective proposer in the Transmittal Letter. The selected proposer(s) shall not start the performance of any work prior to the effective date of the Contract and the Authority shall not be liable to pay the selected proposer for any service or work performed or expenses incurred before the effective date of the Contract.

14. Financial Statement (Tab D):

The Vendor must provide financial statements for the last three (3) years, which have been audited or reviewed by an independent Certified Public Accountant who is not an employee of the proposer. Vendor may submit only one copy of their financial statements either with the original or in a separate envelope marked “confidential”.

15. MBE/WBE/DBE/DSE Participation:

The Philadelphia Parking Authority strongly encourages the meaningful and substantial participation of Disadvantaged Minority Business Enterprises (DM-DBE), Disadvantaged Women Business Enterprises (DW-DBE) and Disadvantaged Disabled Business Enterprises (ADS-DBE) but not limited to; Design, Construction, Operations Management, etc.

The authority requires that each proposer submit as part of its proposal either a “Solicitation for Participation and Commitment Form” or a “Request for Waiver/Reduction of Participation”. Please email Mary Wheeler, Manager of Contract Administration to obtain a request for waiver form at mwheeler@philapark.org. Failure to submit a “Solicitation for Participation and Commitment Form” or a “Request for Waiver/Reduction of Participation” may result in the rejection of the proposal.

While there are no Participation Ranges projected for this Proposal, proposers are prohibited from discriminating in their selection of subcontractors and are encouraged to solicit quotes from businesses, when applicable, on an equitable basis with other firms.

16. General Warranty:

Neither the final Certificate of Payment nor any provision in the Contract included within the scope of the Contract shall constitute an acceptance of work not done in accordance with the Contract or relieve the proposer of liability in respect to any expressed warranties or responsibility for faulty materials or workmanship.

The vendor must include in its Proposal, a description of all warranty provisions and preventive maintenance operations proposed for this Request for Proposal if applicable.
17. **Contract Period:**

   The Term of this Agreement shall commence on the date first written above and shall terminate automatically without notice three (3) years from the date first written above. The Authority, at its sole discretion, shall have the right to terminate this Agreement upon thirty (30) days written notice to Company.

18. **Executive Summary:**

   The vendor will include in their proposal *(Tab B)*, a brief summation of the highlights of the proposal and the overall benefits to the Authority. This summary will also include any alternatives proposed by the vendor.

19. **Document Disclosure:**

   While documents exchanged by or with the Authority or its agents during this process may be protected from public release by certain terms of Pennsylvania’s Right to Know Law (65 P.S. §§67.101–67.3104), Pennsylvania’s Procurement Code, or other laws, all proposers in the instant process are advised to review such disclosure issues.

20. **Business Licenses:**

   The selected proposer must apply for and obtain, prior to execution of the Final Contract document and at the Proposer’s sole expense, any business license required to comply with the applicable law as related to the scope of work detailed in this RFP.

21. **Evaluation of the Proposal:**

   An Evaluation Committee consisting of Authority staff and legal counsel to the Authority will have sole responsibility for reviewing and evaluating all proposals submitted in response to the RFP. The Evaluation Committee will assess the qualifications of the vendor, the vendor's ability to fulfill the terms of the contract within the specified time line, the vendor's ability to meet the requirements, and the price proposed by the vendor.

22. **Standard Practices:**

   All work performed under the contract shall be subject to inspection and final approval by the Authority.

23. **Statement of No Proposal:**

   All Prospective Proposers that do not intend to submit a proposal are asked to complete the Proposal Decline Form enclosed in the proposal documents. This document must be emailed to the attention of Mary Wheeler, Manager of Contract Administration at mwheeler@philapark.org.

24. **Invoicing:**

   All invoices must be accompanied by a Purchase Order Number, signed proof of receipt, quantities and description of goods. The Authority will not be responsible for any invoices not delivered or mailed to:

   The Philadelphia Parking Authority  
   Philadelphia International Airport  
   1 Main Toll Plaza  
   Philadelphia, Pa 19153  
   Attn: Frank Ragozzino  
   Director of Airport Parking Operations  
   Telephone Number: 215-683-9835

25. **Shipping and Delivery:**

   The vendor will be responsible for all shipping and delivery costs of the specified items required to support the proposal.

26. **Insurance Requirements:**

   The successful proposer will be required to submit *(TAB E)* Insurance Coverage as outlined in the Requirements. The proposer shall submit with their proposal a sample certificate of insurance from another recent project or a letter from its insurance company indicating that they will provide the required insurances as outlined in this RFP.
The Successful vendor(s) shall be required to supply the Philadelphia Parking Authority with Non-urea Deicing/Anti-icing Solid Compound for Runways and Taxiways, as outlined below.

Specifications:

• In order for a product to be considered, the successful vendor must prove that the product complies with the latest version of the Federal Division of Aviation Administration (FAA) Advisory Circular (AC) titled Airport Winter Safety and Operations. The latest version AC 150/5200-30C published December 9, 2008 states that solid deicer/anti-icers must meet the approved specification in the latest edition of SAE AMS 1431. The latest edition is SAE AMS 1431D published June 8, 2012.

• The vendor shall supply proof of conformance testing and shall be responsible for obtaining independent laboratory confirmation of conformance to the requirements of the SAE AMS 1431D specification. Acceptable test results shall include total water content, pH, flash point and chloride content. The independent lab results for the proposed product shall be submitted for each proposed item as Tab 1.

• The vendor shall provide to the Authority comprehensive information bulletins on the non-urea deicing/anti-icing solid compound. This shall include but not be limited to material safety data sheets (MSDS), product specifications, environmental impact, storage procedure and proper use and application.

• The Authority reserves the right to reject material that does not comply with the SAE AMS 1431D specifications.

• Proposed non-urea deicing/anti-icing material must be approved by the Division of Aviation – City of Philadelphia.

• All cost quoted must include shipping/freight/handling/mileage and fuel charges.

• The vendor shall be capable of supplying non-urea deicing/anti-icing solid compound on demand within two (2) business days of receipt of the purchase order.

• The delivery of the non-urea deicing/anti-icing solid compound must be made via flatbed truck. The Authority can off load with their own forklift (48 hours’ notice is needed to ensure that the forklift and an operator are available). Deliveries shall be made to:
  
  Frank Ragozzino, Director of Airport Operations
  Philadelphia Parking Authority
  Philadelphia International Airport
  1 Main Toll Plaza
  Philadelphia, Pa 19153

• Containers shall be prepared for shipment in accordance with commercial practice and in compliance with applicable rules and regulations pertaining to the handling, packaging and transportation of the compound to ensure safe delivery.
• Labeling requirements shall meet all federal, state and local laws.
• At the Authority’s request the vendor shall provide comprehensive, on-site training and/or technical briefings to the Authority’s personnel. The on-site training shall at a minimum cover the performance and environmental handling characteristics of the deicing/anti-icing solid compound.

Estimated Quantities:
• 200 - 25Kg bags per year
• 15 - 1000Kg bags per year

*Quantities are based on the amount of non-urea deicer/anti-icing solid compound used in the previous year and are provided for estimates only. There is no guarantee of either minimum or maximum quantities to be ordered.
Prior to commencement of the contract and until completion of your work, __________ shall, at its sole expense, maintain the following insurance on its own behalf, with an insurance company or companies having an A.M. Best Rating of “A-: Class VII” or better, and furnish to The Philadelphia Parking Authority Certificates of Insurance evidencing same. Coverage must be written on an “occurrence” basis (exception – professional and environmental/pollution liability may be written on a “claims-made basis) and shall be maintained without interruption through the entire period of this agreement.

1. Workers’ Compensation and Employers Liability: in the State in which the work is to be performed and elsewhere as may be required and shall include, where applicable, U.S. Longshoremen’s and Harbor Workers’ Coverage.
   a) Workers’ Compensation Coverage: Statutory Requirements
   b) Employers Liability Limits not less than:
      - Bodily Injury by Accident: $500,000 Each Accident
      - Bodily Injury by Disease: $500,000 Each Employee
      - Bodily Injury by Disease: $500,000 Policy Limit

2. Commercial General Liability: including Premises-Operations, Independent Contractors, Products/Completed Operation, Broad Form Property Damage, Contractual Liability (including Liability for Employee Injury assumed under a Contract), and Personal Injury Coverage.
   a) Occurrence Form with the following limits:
      - General Aggregate: $2,000,000
      - Products/Completed Operations Aggregate: $1,000,000
      - Each Occurrence: $1,000,000
      - Personal and Advertising Injury: $1,000,000
      - Fire Damage (any one fire): $50,000
      - Medical Expense (any one person): $10,000
   b) General Aggregate must apply on a Per Location Basis
   c) Owner must be named as additional insured as shown in requirement #9.

3. Automobile Liability: (Note: if no owned vehicles, show at least hired and non owned coverage)
   a) Coverage to include:
      - All Owned, Hired and Non-Owned Vehicles
      - Contractual Liability Coverage (including Liability for Employee Injury assumed under a Contract)
   b) Per Accident Combined Single Limit: $1,000,000
   c) Owner must be named as additional insured as shown in requirement #9.

4. Excess / Umbrella Liability Insurance with a minimum acceptable limit of coverage of $5,000,000 (or the final limit decided to be appropriate) per occurrence and aggregate. Such coverage shall be excess of the general liability insurance, business auto liability insurance, and employers liability as required by this contract. Owner must be named as additional insured as shown in requirement #9.

5. If professional services are involved - Professional (E&O) Liability Insurance with minimum acceptable limits of $1,000,000 per claim, $2,000,000 aggregate. Claims-made is acceptable.

6. If any work involves or includes handling, transporting, disposing or performing work or operations with hazardous substances or constituents, contaminants, waste, toxic materials, or any potential pollutants – Environmental/Pollution Liability Insurance with minimum acceptable
limits of $3,000,000 per occurrence. Owner must be named as additional insured as shown in requirement #9. Claims-made is acceptable.

7. **Deductibles or Self Insured Retention’s; “if applicable”**
   None of the policies of insurance required by this agreement shall contain deductibles or self-insured retention’s in excess of $25,000. ___________ is responsible to pay any and all deductibles and/or self-insured retentions that may apply to the required insurance.

8. **Financial Rating of Insurance Companies:**
   a) A.M. Best Rating: A- (Excellent) or Higher
   b) A.M. Best Financial Size Category: Class VII or Higher

9. The Philadelphia Parking Authority, The City of Philadelphia, The Commonwealth of Pennsylvania its agents, employees, representatives, officers and directors individually and collectively, shall be added as ADDITIONAL INSURED on the policies as noted above even for claims regarding their Sole Negligence. ___________'s coverage shall be primary and non-contributory to any other coverage available to Philadelphia Parking Authority, including, without limitation, coverage maintained by Philadelphia Parking Authority wherein Philadelphia Parking Authority is named insured, and that no act of omission shall invalidate the coverage.

10. It is agreed that ___________ insurance will not be cancelled, materially changed or non-renewed without at least thirty (30) days written notice to The Philadelphia Parking Authority, 701 Market Street, Suite 5400, Philadelphia, PA 19106, by Certified Mail-Return Receipt Requested.

11. **Waiver of Rights of Recovery and Waiver of Rights of Subrogation:**
   a) ___________ waives all rights of recovery against The Philadelphia Parking Authority and all additional Insureds for loss or damage covered by any of the insurance maintained by ___________ pursuant to this Contract.
   b) ___________ and its respective insurance carriers hereby waive all rights of subrogation against The Philadelphia Parking Authority and all additional insureds for loss or damage covered by any of the insurance maintained by ___________ Pursuant to this contract.
   c) If any of the policies of insurance required under this Contract require an endorsement to provide for the waiver of subrogation set forth in b, above, then the named insured’s of such policies will cause them to be endorsed.

12. The amount of insurance provided in the aforementioned insurance coverages, shall not be construed to be a limitation of the liability on the part of the ___________.

   None of the requirements contained herein as to the types, limits, or Philadelphia Parking Authority’s approval of insurance coverage to be maintained by ___________ are intended to and shall not in any manner, limit, qualify, or quantify the liabilities and obligations assumed by ___________ under the Contract Documents, any other agreement with ___________, or otherwise provided by law.

13. Any type of insurance or any increase in limits of liability not described above which the Authority requires for its own protection or on account of statute shall be its own responsibility and at its own expense.

14. The carrying of insurance shall in no way be interpreted as relieving ___________ of any responsibility or liability under the contract.

15. Prior to the commencement of work or use of premises, ___________ shall file Certificates of Insurance with The Philadelphia Parking Authority, which shall be subject to The Philadelphia Parking Authority’s approval of adequacy of protection and the satisfactory character of the insurer. The Certificates of Insurance should be mailed within five days of receipt of these insurance requirements to The Philadelphia Parking Authority, 701 Market Street, Suite 5400, Philadelphia, PA 19106, regardless of when your work will start. Project description and Job Number must be shown on the Certificate of Insurance.
In the event of a failure of ______________ to furnish and maintain said insurance and to furnish satisfactory evidence thereof, the Philadelphia Parking Authority shall have the right (but not the obligation) to take out and maintain the same for all parties on behalf of ______________ who agrees to furnish all necessary information thereof and to pay the cost thereof to the Philadelphia Parking Authority immediately upon presentation of an invoice.

16. Failure of ______________ to obtain and maintain the required insurance shall constitute a breach of contract and ______________ will be liable to the Philadelphia Parking Authority for any and all cost, liabilities, damages, and penalties (including attorney’s fees, court, and settlement expenses) resulting from such breach, unless the Philadelphia Parking Authority provides ______________ with a written waiver of the specific insurance requirement.

17. None of the requirements contained herein as to the types, limits, or PPA’s approval of insurance coverage to be maintained by __________ are intended to and shall not in any manner, limit, qualify, or quantify the liabilities and obligations assumed by __________ under the Contract Documents, any other agreement with the PPA, or otherwise provided by law.

18. __________ shall require all subcontractors (of every tier) to meet the same insurance criteria as required of __________. The subcontractor’s insurance must name the PPA as additional insured. __________ shall maintain each subcontract’s certificate of insurance on file and provide such information to the PPA for review upon request.

19. Failure of __________ to provide insurance as herein required or failure of PPA to require evidence of insurance or to notify __________ of any breach by __________ of the requirements of this Section shall not be deemed to be a waiver of any of the terms of the Contract Documents, nor shall they be deemed to be a waiver of the obligation of __________ to defend, indemnify, and hold harmless the indemnified parties as required herein. The obligation to procure and maintain any insurance required is a separate responsibility of __________ and independent of the duty to furnish a copy or certificate of such insurance policies.

20. ______________ agrees to indemnify, hold harmless and defend The Philadelphia Parking Authority, The City of Philadelphia, The Commonwealth of Pennsylvania and their agents, employees, representatives, officers and directors (the “Indemnified Parties” individually and collectively) from and against any and all liability for loss, damage or expense for which the Indemnified Parties may be held liable by reason of injury (including death) to any person (including ______________ employees/volunteers) or damage to any property of whatsoever kind or nature arising out of or in any manner connected with the activities of ______________ whether or not due in whole or in part to any act, omission, or negligence of the Indemnified Parties or any of their agents, employees, representatives, officers, directors, stockholders, Subcontractors, third parties or parent, subsidiary and affiliated companies, whether known or unknown to The Philadelphia Parking Authority or __________. It is expressly understood and agreed that the indemnity contained in this paragraph covers claims by ______________ employees/volunteers. It is further expressly agreed ______________ assumes the fullest extent of all obligations to indemnify and defend all parties whom The Philadelphia Parking Authority is obligated to indemnify and defend in The Philadelphia Parking Authority’s contract with others (whether or not such obligations may extend beyond those addressed in this Agreement.)
AGREEMENT OF SALE
BY AND BETWEEN
THE PHILADELPHIA PARKING AUTHORITY
AND
______________________________________________

PPA Contract No. ________________

THIS AGREEMENT effective as of this ___ day of ________, 2016, by and between The Philadelphia Parking Authority, an agency of the Commonwealth of Pennsylvania and a body corporate and politic, with its principal address at 701 Market Street, Suite 5400, Philadelphia, PA 19106 (the "Authority") and _________________________, a _________________________, with its registered address at ___________________________________________("Company").

WITNESSETH:

WHEREAS, the Authority is a public body corporate and politic organized and existing under Act of 2001, June 19, P.L. 287, No. 22, as amended; and

WHEREAS, the Authority, in the public interest, desires to purchase non-urea deicing/anti-icing solid to use at the Philadelphia International Airport ("De-Icer"); and

WHEREAS, in order to procure such De-Icer, the Authority issued a Request for Proposals “Non-Urea Deicing/Anti-Icing Solid for Runways and Taxiways Philadelphia International Airport” Proposal No. 16-29 on October 21, 2016 and accompanying addenda issued on _________________________ (collectively “RFP”) and attached hereto as Exhibit “A”; and

WHEREAS, Company submitted a conforming Proposal to the RFP ("Proposal"), attached hereto as Exhibit “B”, on ____________, 2016 and is in the business of selling and distributing De-Icer of the type that the Authority wishes to purchase; and

WHEREAS, Company hereby agrees to sell and deliver the De-Icer as hereinafter described; and

WHEREAS, after due consideration and deliberation within the Authority, Company was selected to provide the De-Icer upon the successful negotiation of this Agreement and assent of the Authority’s Board; and

WHEREAS, the Authority desires to engage Company for such purposes.

NOW, THEREFORE, in consideration of the covenants and conditions contained herein, intending to be legally bound, the parties hereto hereby agree as follows:

1. SCOPE OF SERVICES:

   The Authority hereby engages and Company hereby agrees to perform the following services ("Services"): A. To furnish De-Icer in accordance with the Specifications detailed in the RFP and Company’s Proposal.
B. To adhere to all of the terms of the RFP, Company’s Proposal, and all terms and conditions of this Agreement; and

C. To coordinate the delivery and fulfillment of this Agreement with the Authority representative listed below, or if he is unavailable, with the Executive Director of the Authority or one of her Deputies.

Frank Ragozzino  
Director of Airport Operations  
Philadelphia Parking Authority  
Philadelphia International Airport  
1 Main Toll Plaza  
Philadelphia, PA. 19106

2. TERM

The Term of this Agreement shall commence on the date first written above and shall terminate automatically without notice three (3) years from the date first written above. The Authority, at its sole discretion, shall have the right to terminate this Agreement upon thirty (30) days written notice to Company.

3. CONSIDERATION AND PAYMENT

A. The Authority agrees to pay and Company agrees to accept, as payment in full, a total purchase price for the De-Icer based solely on the quantities of each item ordered multiplied by the Unit Price(s) as set forth in the negotiated Proposal. (“Proposal Price”).

B. Company hereby understands and agrees that the pricing, set forth below, shall be honored and followed over the course of the term of this agreement and further understands that the Authority shall be ordering the De-Icer, on an as-needed basis, throughout the term of this agreement in an amount not to exceed _____________ ($_______) in total.

C. The Proposal Price set forth shall include all shipping, storage and delivery costs associated with the fulfillment of the terms of this Agreement, as well as any tax, imposition, charge, duty or levy (“Tax”) which may be imposed under any present or future law on the sale of the merchandise covered by this Agreement.

D. Company shall invoice the Authority upon delivery of the De-Icer to the Authority. All invoices shall include a Purchase Order number supplied by the Authority and shall include a packing slip that identifies the names of the employees for whom the shipment of De-Icer is intended. Invoices shall be payable within thirty (30) calendar days after receipt, inspection and acceptance of De-Icer by the Authority unless a later payment date is provided for in the Company’s invoice, in which case the later date shall control. Upon delivery, Company shall secure a signed receipt of delivery, including quantities and a description of De-Icer delivered and shall submit same along with the invoice to:

The Philadelphia Parking Authority  
Philadelphia International Airport  
1 Main Toll Plaza  
Philadelphia, Pa 19153
Company shall not invoice any Authority employee for any items supplied pursuant to the Agreement.

4. TERMS OF DELIVERY

A. Delivery of the De-Icer must be made via flatbed truck with the proper equipment for the delivery personnel to off load and shall be made by Company within two (2) days of the date of the purchase order.

B. THE TIME OF DELIVERY IS OF THE ESSENCE. IF A TENDER OF CONFORMING DE-ICER IS NOT MADE BY THE SCHEDULED DELIVERY DATE, COMPANY MAY, AT THE SOLE DISCRETION OF THE AUTHORITY, HAVE AN OPPORTUNITY TO MAKE A LATER CONFORMING TENDER. Company shall promptly notify the Authority in writing of any anticipated delay in the scheduled delivery date, and the Authority reserves the right, in order to maintain the scheduled delivery date, to require Company to expedite delivery by shipping via a speedier, alternate transport means. Additional costs attributable to such expedited delivery shall be paid by Company. Company shall be liable for all resulting damages to the Authority occasioned by delay in delivery. Delivery shall not be deemed to be complete until the De-Icer has been actually received and accepted by the Authority. Advance and excess shipments may at the Authority’s option be rejected and returned to Company at Company’s expense.

C. Upon Delivery, the De-Icer shall be inspected by the Authority to assure conformity with the Authority’s RFP. In the event that the De-Icer fails to be compatible in any way, the non-conforming De-Icer may be returned to Company with Company’s obligation to take adequate remedial action as to the non-conforming De-Icer or replace such De-Icer with conforming De-Icer, in either case, within two (2) calendar days of rejection by the Authority, or the delivery of such non-conforming De-Icer in the first or any subsequent instance, shall be deemed, at the Authority’s sole discretion, a breach of this Agreement by Company and shall release the Authority from any and all liabilities or obligations associated with this Agreement. The Authority’s inspection, discovery of any breach of warranty, failure to make an inspection or failure to discover any breach of warranty shall not constitute a waiver of any of the Authority’s rights or remedies whatsoever.

D. For purposes of this Agreement “Delivery” shall mean the normal business day of the Authority upon which the De-Icer are transferred to the physical and titular possession of the Authority.

E. The Authority shall have five (5) business days from the date of Delivery to reject non-conforming De-Icer.

5. LIQUIDATED DAMAGES

A. Upon the occurrence of an event, default or breach by Company, including the initial failure to meet the Terms of Delivery of conforming De-Icer as outlined in Section 4 of this Agreement, Company shall be liable for, and the Authority shall be entitled to recover, liquidated damages in the amount of ten percent (10%) of the unit price of the De-Icer. Thereafter, Company shall be liable for, and the Authority shall be entitled to recover, liquidated damages in the amounts listed above for every thirty (30) days that the De-Icer fails to meet the Terms of Delivery as outlined in Section 4 of this Agreement. The parties hereby agree and acknowledge that calculation of the damages from a breach would be difficult to estimate accurately and that
the foregoing percentage is a reasonable approximation thereof and is intended as the fair allocation and liquidation of damages.

B. Company shall not be responsible for delay, non-delivery or default if occasioned by strikes, war, or riot, or any delay due to demands or embargoes of The United States Government, or any other government, or non-delivery or delays resulting directly or indirectly from an act of God including, but not limited to, fires, floods, or droughts, or delay as a result of insurrections, lockouts, or stoppage of labor or by refusal of any necessary license or government restrictions considered as “Force Majeure,” or by any other unavoidable cause at any stage of manufacture or transit of the Global Positioning System beyond the Company’s control.

6. RIGHTS AND REMEDIES

If an event or default occurs, the Authority shall, at its sole discretion, in addition to the right of cancellation and liquidated damages, be entitled to all remedies for a breach of contract set forth in the UCC and all other remedies available at law or in equity. Additionally, the Authority may, at its option:

A. Refuse to accept delivery of the De-Icer;

B. Refuse to accept a subsequent tender of substitute, conforming De-Icer;

C. Return nonconforming or late delivered De-Icer to Company at Company’s expense and, at the Authority’s option, either recover all payments made theretofore and expenses incident thereto, or at Company’s expense, receive replacement therefore;

D. Recover any advance payments from Company for undelivered De-Icer;

E. Rework the De-Icer to make the De-Icer conform to the warranties and charge Company for the expense thereof;

F. Use the De-Icer for a purpose other than the purpose originally intended and charge Company for the amount by which the purchase price exceeds the price of De-Icer normally required for such alternative purposes;

G. Have Company replace defective De-Icer at Company’s expense;

H. If defective De-Icer is replaced by the Authority or Company, charge Company for all costs and expenses of replacing defective De-Icer.

I. If De-Icer causes any harm or damage to any Authority property, charge Company for all costs and expenses of repairing or replacing such property.

The Authority shall be entitled to exercise any or all of the remedies specified above or each of such remedies in part, provided, however, that the Authority shall not be permitted to recover more than once for any part of a performance called for by these Terms and Conditions. NONE OF THE REMEDIES AVAILABLE TO THE AUTHORITY HEREUNDER MAY BE LIMITED EXCEPT TO THE EXTENT AND IN THE MANNER AGREED UPON BY THE AUTHORITY IN A SEPARATE AGREEMENT SPECIFICALLY DESIGNATING SUCH LIMITATION AND SIGNED BY AN AUTHORIZED REPRESENTATIVE OF THE AUTHORITY.
7. WARRANTIES

Company expressly warrants that all De-Icer purchased and delivered hereunder:

A. shall strictly conform in all respects with the Authority’s descriptions and specifications incorporated herein,

B. shall strictly conform in all respects to any samples, drawings, specifications or other written documents presented to the Authority in connection with the sale of such De-Icer to the Authority,

C. shall be merchantable, fit for the purpose for which such De-Icer are intended, shall comply with industry standards and shall conform with the description of the product in the purchase order provided to Company,

D. shall be free from all defects, including latent defects, in workmanship and material design, and

E. shall strictly comply, at the time of delivery, with the U.S. Occupational Safety and Health Act of 1970, as amended, all rules, regulations and orders thereunder, and any successor provisions thereto.

In addition to the foregoing express warranties, the De-Icer purchased hereunder shall be subject to all warranties arising by operation of law. These warranties shall survive inspection, delivery, acceptance, and payment, shall run to the Authority, its officers, agents, employees, successors, assigns, customers and users of the De-Icer and shall not be deemed to be exclusive.

Company hereby warrants that it has not taken any action that interferes with, or in any way nullifies, any applicable manufacturer’s warranty.

8. NO SOLICITATION/CONFLICTS OF INTEREST

A. Company does hereby warrant and represent that the laws of the Commonwealth of Pennsylvania have not been violated as they relate to the procurement or performance of this Agreement by any conduct, including payment or giving of any fee, commission, compensation, gift, gratuity or consideration of any kind, directly or indirectly to any Authority employee, officer or Company.

B. To the best of the Company’s knowledge, no Authority member or officer, and no employee of the Authority has any interest (whether contractual, non-contractual, financial or otherwise) in this transaction or in the business of Company. If such transaction comes to the knowledge of the Company at any time, a full and complete disclosure of such information shall be made to the Authority.

C. Company hereby acknowledges receipt and acceptance of the Authority’s Conflict of Interest Policy.

9. CANCELLATION

The Authority may, by written notice to Company, cancel this agreement, or any part of it, without affecting other parts, upon the occurrence of any of the following events (“Events of Default”):

A. Company fails fully to perform any of its obligations under the Terms and Conditions of this Agreement, including without limitation, the timeliness of delivery, the conformity of De-Icer delivered or conformity with any express or implied warranty hereunder;
B. The commencement of an involuntary case or the filing of a petition against Company (i) seeking reorganization, arrangement, adjustment or composition of or in respect of Company under the Federal Bankruptcy Code as now or hereafter constituted, or under any other applicable Federal or state bankruptcy, insolvency, reorganization or other similar law, (ii) seeking the appointment of a receiver, liquidator, assignee, custodian, trustee, sequestrator, or similar official of Company for any part of its property, or (iii) seeking the winding up or liquidation of its affairs, and such involuntary case or petition is not dismissed within thirty calendar days after the filing thereof;

C. The commencement by Company of a voluntary case or the institution by Company of proceedings to be adjudicated as bankrupt or insolvent, or the consent by it to the institution of bankruptcy or insolvency proceedings against it, under the Federal Bankruptcy Code as now or hereafter constituted, or any other applicable Federal or state bankruptcy or insolvency or other similar law;

D. The consent by Company to the appointment of or taking possession by a receiver, liquidator, assignee, trustee, custodian, sequestrator, or other similar official of Company for any substantial part of its property;

E. The making by Company of any assignment for the benefits of creditors;

F. The admission by Company in writing of its inability to pay its debts generally as they become due or the failure of Company to generally pay its debts as such become due;

G. The taking of any corporate action by Company or its shareholder or Board of Directors or any committee thereof in furtherance of any of the foregoing; or

H. The Authority in its reasonable opinion believes that Company’s ability to perform the Services of this Agreement or fulfill a Purchase Order is in danger or impaired.

In the event of such cancellation, the Authority shall have the rights and remedies set forth in Section 6, above, and the Authority’s sole liability to Company shall be for conforming De-Icer completed and delivered to the Authority in accordance with the Purchase Order. Whenever the Authority has the right to demand of Company adequate assurance of due performance, the Authority shall be the sole judge of the adequacy of assurance given by Company.

10. TERMINATION FOR CONVENIENCE OF AUTHORITY

The Authority and Company agree that this Agreement may be terminated by the Authority with or without cause upon thirty (30) days’ notice in writing by the Authority to Company. If the Agreement is terminated by the Authority, as provided herein, Company will be paid any compensation outstanding for the De-Icer satisfactorily delivered pursuant to Section 3 and 4 herein for the period prior to the date of termination. In such event, all memoranda, records, data, information and other documents prepared by Company shall become the property of the Authority and shall be forthwith delivered to the Authority. The payments to be made to the Company hereunder are the Company’s sole remedy and right with respect to termination under this paragraph.
11. GENERAL TERMS AND CONDITIONS

A. Confidential Matters.

Company agrees that it will treat as confidential any information or document from the files of the Authority which may come into their possession in pursuit of its duties under this Agreement.

B. Maintenance of Records.

Company shall maintain all data, records, memoranda, statements of services rendered, correspondence and copies thereof, in adequate form, detail and arrangement, for the Authority’s benefit for a minimum of seven (7) years following the termination or expiration of this Agreement. Thereafter, Company shall contact the Authority before disposing of any such materials and the Authority may direct that some or all of such materials be delivered to the Authority.

C. Assignment.

This Agreement may not be transferred or assigned by Company without the prior written consent of the Authority which consent may be withheld in the sole discretion of the Authority.

D. Non-Discrimination.

Company agrees to abide by all legal provisions regarding non-discrimination in hiring and contracting made applicable by federal, state, and local laws.

E. Notices.

Any notice or demand given by one party to the other under this Agreement shall be in writing and served by nationally recognized overnight courier service or sent by United States certified or registered mail return receipt requested, postage prepaid, or by overnight express delivery service or by courier service, against written receipt or signed proof of delivery addressed to the other party at the address set forth below, unless a party shall have provided written notice to the other identifying a new address for notice:

The Authority:
The Philadelphia Parking Authority
701 Market Street, Suite 5400
Philadelphia, PA 19106
Attn: Dennis G. Weldon, Jr.
General Counsel

Company:
________________________________________
________________________________________
________________________________________
________________________________________

All notices shall be deemed given on the day after the notice was given to the courier or postal service.

Any party may alter the address to which communications are to be sent by giving notice of such change of address in conformity with the provisions of this section providing for the giving of notice.
shall be deemed to be effective, if personally delivered, when delivered; if mailed, at midnight on the third business day after being sent by registered or certified mail; and if sent by nationally recognized overnight delivery service, on the date of delivery by such delivery service.

F. Governing Law.

This Agreement shall be governed by and construed in accordance with the laws of the Commonwealth of Pennsylvania, without regard to its choice of law considerations.

G. Jurisdiction.

Each party agrees (1) to submit to personal and exclusive jurisdiction, and (2) that venue is proper, in the Federal Courts of the Eastern District of Pennsylvania and the Philadelphia County Court of Common Pleas in connection with any dispute arising under or relating to this Agreement. At the Authority’s discretion, disputes shall be resolved in the Philadelphia County Court of Common Pleas Commerce Court.

H. Trade Names, Trademarks and Trade Dress.

(a) Company agrees to comply with all the Authority instructions regarding the trade dress, packaging, trade names, trademarks, service marks or other indicia of source which shall appear on items to be delivered under this Agreement. Company further agrees that, after delivery of said item(s) to the Authority or a designated Authority vendor, the Authority may modify the trade dress or packaging thereof, and/or replace, modify, or supplement any indicia of origin appearing thereon, to identify the Authority as the source of said item(s).

(b) Company shall not use any mark or trade name of the Authority or refer to the Authority in connection with any product, equipment, promotion, or publication without the prior written approval of the Authority.

I. Public Release of Information; Identification.

Company shall obtain the prior written approval of the Authority concerning the content and timing of news releases, articles, brochures, advertisements, speeches and other information releases concerning the work performed or to be performed hereunder by Company, its sub-Companies or employees or consultants of either. Company agrees to give the Authority reasonable advance time for review of any material submitted to the Authority for approval. Company shall not affix or display its logo, name or otherwise advertise its identity on any part of the De-Icer without the prior written approval of the Authority.

J. Exhibits.

All Exhibits to this Agreement, the RFP, and the Proposal are hereby incorporated by reference into, and made a part of, this Agreement.
K. Interpretation.

The contracting parties acknowledge and agree that (i) each party reviewed and negotiated the terms and provisions of this Agreement and has contributed to it; and (ii) the rule of construction to the effect that any ambiguities are resolved against the drafting party shall not be employed in the interpretation of this Agreement, regardless of which party was generally responsible for the preparation of this Agreement.

L. Captions.

The Captions in this Agreement are for convenience only and are not a part of this Agreement and do not in any way define, limit, describe or amplify the terms and provisions of this Agreement or the scope or intent thereof.

M. General Indemnity.

Company, for itself, its successors, assigns, agents, and sub-contractors hereby agrees to indemnify, defend, hold harmless and defend The Philadelphia Parking Authority, the City of Philadelphia, and the Commonwealth of Pennsylvania and their agents, employees, representatives, officers and directors (the “Indemnified Parties”) from and against any and all liability for losses, (including those related to business interruption), damage (including special, consequential and incidental) liabilities, claims, demands, causes of action or expense (including attorney’s fees and expenses) for which the Indemnified Parties may be held liable by any reason of injury (including death or workers’ compensation) to any person (including Company’s employees) or damage to any property of whatsoever kind or nature arising out of or in any manner connected with the work to be performed for the Indemnified Parties (including, but not limited to, work performed for or on behalf of the Indemnified Parties), whether or not due in whole or in part to any act, omission, or negligence of the Indemnified Parties or any of their agents, employees, representatives, officers, directors, stockholders, sub-contractors, third parties, or parent, subsidiary, and affiliated companies, whether known or unknown to the Indemnified Parties or Company. It is expressly understood and agreed that the indemnity contained in this paragraph covers claims by Company’s employees. It is further expressly agreed that Company assumes the fullest extent of all obligations to indemnify and defend all parties whom the Indemnified Parties are obligated to indemnify and defend in the Indemnified Parties contract with others (whether or not such obligations may extend to items beyond those addressed in this Agreement). This obligation to indemnify, defend and hold harmless shall survive termination of this Agreement.

N. Order of Precedence.

In the event of an inconsistency between provisions of this Agreement, it shall be resolved by giving precedence in the following order: (1) the main body of this Agreement (not including Exhibits); (2) the RFP and (3) all other Exhibits. It is the Company’s responsibility to study this Agreement and to report at once in writing to the Authority any errors, inconsistencies, discrepancies, omissions or conflicts discovered between any provisions of the Agreement. Any work performed by the Company prior to receiving a written response from the Authority with respect to any alleged error, inconsistency, discrepancy, omission or conflict shall be at the Company’s own risk and expense.
O. Entire Agreement.

This Agreement contains the entire agreement of the parities with respect to the matter covered by this Agreement. No other agreement, statement, representation, understanding or promise made by any party or by any employee, officer or agent of any party, that is not contained in this Agreement, shall be binding or valid. Any revisions, additions, and/or modifications of this Agreement must be set forth in writing and signed by all parties. In the event that any provision(s) of this Agreement conflict with any provision(s) of any Purchase Orders the provision(s) of the Agreement shall in all events control.

P. Risk of Loss.

In the event any portion of this Agreement requires the delivery of De-Icer to the Authority, the risk of loss for such De-Icer shall not pass to the Authority until received and accepted by the designated Authority representative.

Q. Specific Proposals.

It is understood that the Authority shall have the absolute discretion to accept, reject or modify any proposal or offer which Company may bring to the Authority’s attention during the term of this Agreement.

R. Applicable Law and Venue.

All disputes arising in connection with this Agreement shall be interpreted and governed by the laws of the Commonwealth of Pennsylvania. The parties hereto irrevocably consent to the exclusive jurisdiction of the First Judicial District of Pennsylvania, being the Philadelphia Court of Common Pleas.

S. Right to Enter Agreement.

Company represents and warrants that it has the right to enter into this Agreement, to perform all of its obligations hereunder and grant the rights granted herein.

T. Taxes.

(a). Company hereby certifies that neither it, nor any of its parent or subsidiary entities, is delinquent or overdue in the payment of any tax or fee to the City or County of Philadelphia or the Commonwealth of Pennsylvania. Company also certifies that its Philadelphia Business Privilege Tax ID. No. is: ________________, and has attached a true, current, and correct copy of its Philadelphia Business Privilege License hereto. Company further certifies that its Federal Tax ID. No. is: ____________________.

(b). As an agency of the Commonwealth of Pennsylvania, and a local government agency, the Authority is exempt from the payment of state and local sales and use and other taxes on material, equipment or other personal property. Company agrees that the fees, prices or rates stated in this Agreement (1) do not include any state or local taxes, surcharges or fees on the Authority in connection with this transaction, and (2) do include all other applicable taxes for which Company is liable. In the event Company’s performance under this Agreement creates a tax liability, such taxes, including but not limited to, real estate taxes, school taxes, Use & Occupancy taxes, and sales taxes shall be the sole obligation of Company and Company shall maintain
current accounts as to the payment of such taxes and be liable over to the Authority for any taxes assesses against the Authority as a result of Company’s performance under this Agreement.

U. Waiver.

No term or provision hereof shall be deemed waived by the parties unless such waiver or consent shall be in writing signed by both parties. No breach shall be excused unless it is in writing signed by the non-breaching party.
IN WITNESS WHEREOF, and intending to be legally bound pursuant to the Uniform Written Obligations Act, 33 P.S. § 6, the parties have set their hands and seals on the date first above written.

The Philadelphia Parking Authority

Attest: __________________________
Print Name: _____________________
Print Title: ______________________

By: ______________________________
Clarena Tolson
Executive Director

Witness: _________________________
Print Name: _____________________
Print Title: ______________________

APPROVED AS TO FORM

APPROVED AS TO FORM
By: ______________________________
General Counsel's Office

____________________________________

DEICING/ANTI-ICING SOLID COMPOUND
PROPOSAL NO. 16-29

REQUIREMENTS
PAGE 17
NAME OF PRIME PROPOSER.................................................................

THE PHILADELPHIA PARKING AUTHORITY
701 MARKET STREET – SUITE 5400
PHILADELPHIA, PA 19106

NON-UREA DEICING/ANTI-ICING SOLID COMPOUND FOR RUNWAYS AND TAXIWAYS
PHILADELPHIA INTERNATIONAL AIRPORT
PROPOSAL NO. 16-29

PROPOSAL FORM

1. The undersigned, having familiarized ____self/selves with the proposal documents to provide non-urea deicing/anti-icing solid compound, including the Notice to Proposers, Instructions to Proposers, Proposal Form, Affidavit of Non-Collusion, Requirements, and Addenda if any (hereinafter collectively referred to as the “Proposal Documents”), as prepared by the Philadelphia Parking Authority and on file in the office of the Authority at 701 Market Street, Suite 5400, Philadelphia, Pa 19106, hereby proposes to provide non-urea deicing/anti-icing solid compound.

2. In submitting this proposal, it is understood that the Authority reserves the right to withdraw and cancel this invitation prior to opening of proposals or to reject any and all proposals after proposals are opened if this is in the best interest of the Authority and in the Authority's sole judgment. If written notice of the acceptance of this proposal is mailed, telegraphed or delivered to the undersigned within thirty (30) days after the opening thereof, or at any time thereafter before this proposal is withdrawn, the undersigned agrees to execute and deliver a contract in the prescribed form.

3. Attached hereto is an affidavit of proof that the undersigned has not entered into any collusion with any person in respect to this proposal or any other proposal or the submitting of proposal for the contract for which this proposal is submitted.

4. Attached hereto is a bid bond, certified check or cashier’s check in the amount of ten percent (10%) of the total proposal cost for one year supply of non-urea deicing/anti-icing solid compound.

5. Proposer acknowledges receipt of the following addenda:

<table>
<thead>
<tr>
<th>Addendum Number</th>
<th>Date</th>
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6. Proposer agrees to provide non-urea deicing/anti-icing solid compound for cost detailed below.
6. **Contract Period:** The Term of this Agreement shall commence on the date of execution of the contract and shall terminate automatically without notice three (3) years from that date. The Authority, at its sole discretion, shall have the right to terminate this Agreement upon thirty (30) days written notice to Company.
7. **Delivery Schedule:** The undersigned vendor agrees to deliver non-urea deicing/anti-icing solid compound to the Authority within two (2) business days of receiving each order.

---

**Signature**

---

**Name**
(Please Print)

---

**Title**

---

**Date**
8. **Requirement Statement**: The undersigned vendor agrees to provide non-urea deicing/anti-icing solid compound as specified in the Requirements and any Addenda if issued.

______________________________
Signature

______________________________
Name
(Please Print)

______________________________
Title

______________________________
Date
9. **Proposer Signatures:**

If offer is by an individual or partnership, form must be dated and signed here:

<table>
<thead>
<tr>
<th>Signature of Owner of Partner</th>
<th>Business Name of Bidder</th>
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</thead>
<tbody>
<tr>
<td>Typed or Printed Name</td>
<td>Street Address</td>
</tr>
<tr>
<td>Title</td>
<td>City/State/ZIP Code</td>
</tr>
<tr>
<td>Date</td>
<td>Telephone Number</td>
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</table>

If proposal is by a corporation, form must include the date and be signed here by (a) President or Vice President, and (b) Secretary, Assistant Secretary, Treasurer, or Assistant Treasurer, and (c) a corporate seal must be affixed. If this form is not so signed, a corporate resolution authorizing form of execution must be attached to this proposal.

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<th>Signature</th>
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<td>Title</td>
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</tr>
<tr>
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<td>Street Address</td>
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<tr>
<td>City/State/ZIP Code</td>
<td>SEAL:</td>
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<td>Telephone Number</td>
<td>Date</td>
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</table>
NAME OF PRIME PROPOSER............................................................................................................................................................

10. Affidavit of Non-Collusion:

STATE OF ..............................................................................................................................................................................................................

COUNTY OF ...........................................................................................................................................................................................................

__________________________, being first duly sworn, deposes and says:

.............................................................................................................................................................................. That the bidder is a

.............................................................................................................................................................................................. (Partner or officer of the firm of, etc.)

The party making this proposal, that such proposal is genuine and not collusive or a sham; that such proposer has not
colluded, conspired, connived or agreed, directly or indirectly, with any proposer or person, to put in a sham proposal or
to refrain from proposing, and has not in any manner, directly or indirectly, sought by agreement or collusion, or
communication or conference, with any person, to fix the proposal price or affiant or of any other proposer, or to fix any
overhead, profit or cost element of said proposal price, or of that of any other proposer, or to secure any advantage
against the Philadelphia Parking Authority, or any person interested in the proposed contract; and that all statements in
said proposal or bid are accurate, true and not misleading.

_________________________________________________________

Signature of Proposer, if proposer is an individual

_________________________________________________________

Signature of Officer, if proposer is a corporation

Subscribed and sworn to
Before me this __________
Day of ________________ 2016.
My commission expires on
____________________, 20___
NAME OF PRIME PROPOSER

11. Proposer's Qualifications:

a. Type of business:
   - Individually owned □
   - Partnership □
   - Corporation □
   - Other □

b. Number of employees:
   - Under 25 □
   - Under 50 □
   - Under 100 □
   - Over 100 □

c. If you have had previous contracts with the Authority, list date and product or service provided:
   - i.
   - ii.
   - iii.
   - iv.

d. List three (3) recent contracts your firm has fulfilled involving the same type of product or service described in this proposal. Note the dollar amount of your firm's work under the contract. Identify references (contact person's name and telephone number) for all contracts listed.
   - i.
   - ii.
   - iii.
### SOLICITATION FOR PARTICIPATION AND COMMITMENT FORM (BIDS)
#### THE PHILADELPHIA PARKING AUTHORITY
**MINORITY AND DISADVANTAGED BUSINESS PARTICIPATION PROGRAM**

<table>
<thead>
<tr>
<th>Proposal Number</th>
<th>Name of Proposer</th>
<th>No. of Copies Submitted</th>
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See Instructions: Complete one or more forms for each type of disadvantaged business participation required: check one: ☐ B-DBE ☐ DS-DBE ☐ M-DBE ☐ W-DBE

For the type of disadvantaged business checked, list below all the certified firms that were solicited whether or not a commitment was made.

### Disadvantaged Business Information

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Date Solicited</th>
<th>Commitment Made</th>
<th>Type of Work or Materials</th>
<th>Phone</th>
<th>Mail</th>
<th>Yes (Date)</th>
<th>No</th>
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**Give reason(s) if no commitment made or no quote received:**

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<th>Contact Name</th>
<th>Telephone No.</th>
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<th>MBEC Certification No.</th>
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**DEICING/ANTI-ICING SOLID**

**PROPOSAL NO. 16-29**

**INSTRUCTIONS TO PROPOSERS**

**PAGE 9**
Proposal Decline Form: RFP No. 16-29 – Non-urea Deicing/Anti-icing Solid Compound

If you did not submit an offer to the Authority for this solicitation, please return this form immediately.

The undersigned vendor declines to submit an offer for this project.

Name: _____________________________

☐ Requirements too “tight” (explain below)
☐ Unable to meet time period for responding to this RFP
☐ We do not offer this product or service
☐ Our schedule would not permit us to perform
☐ Unable to meet Requirements
☐ Unable to meet Bond/Insurance Requirements
☐ Requirements unclear (explain below)
☐ Unable to meet Insurance Requirements
☐ Unable to meet Contract Requirements (explain below)
☐ Other (specify below)

Comments:

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

Upon completion of this form, please email the form to Mary Wheeler, Manager of Contract Administration at mwheeler@philapark.org.